



TO ALL SAFT Customers

Bagnolet, 15/03/13  
O/Ref : Batteries AD in CIS

Subject : Batteries from AD

Dear Sir,

We are addressing this letter to all customers, who intend to use or use "AD" batteries or cells on board of Boeing, Airbus, Challenger and others in lieu of the original OEM approved Saft batteries.

We have to inform you that these batteries are neither approved by Saft nor qualified by any Aircraft manufacturer.

All equipment which are mounted on board of aircraft are qualified by the aircraft manufacturer after a long and very complete qualification process which includes long testing in order to ensure the safety and long time performance.

This is not the case for the batteries which are on board your aircraft's. They are of Indian, or Unknown make, and for evident reasons, they use similar name as Saft batteries.

They are a very big risk for the good performance of your aircraft and as far as the battery is a very important safety component, they bring a risk for the safety.

These batteries have a FAA approval, but this has no meaning with respect to the real response to the aircraft manufacturer requests and specification in terms of safety for passengers and long performance.

We also emphasize that it's strictly forbidden to install "AD" cells into Saft battery. Furthermore, Saft does not authorize the mixing of cells of different manufacturers in Saft aviation batteries or different Saft cell types in Saft batteries. These 2 cases would lead to the loss of the battery integrity. In other words it would no longer be a Saft battery.

We strongly recommend that you remove those batteries and cells and replace them by the original Saft batteries without "AD" abbreviation.

Saft representatives in CIS, Trace Russia, are at your disposal to give you all necessary help.

Very sincerely yours,

Bernard Weber  
Aviation International  
Sales & Marketing Director

A handwritten signature in blue ink, appearing to read 'Bernard Weber', is written over the typed name and title.